

FIVE-YEAR FINANCIAL DATA

DATA KEUANGAN LIMA TAHUN

Presented based on latest financial statements where the figures presented in the periods are as reported period figure or as comparative figure.

Disajikan sesuai dengan laporan keuangan terakhir di mana figur pada periode-periode tersebut disajikan baik sebagai figur tahun pelaporan ataupun sebagai figur komparatif.

Result of Operation	2019	2018	2017*)	2016*)	2015	Hasil Usaha
	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	
Net Sales	139.315.838	159.928.209	161.261.509	155.170.602	154.643.022	Penjualan Bersih
Percentage Increase	-13%	-0,83%	0,00%	0,34%	-3,81%	Persentase Kenaikan
Cost of sales	123.379.495	145.814.787	146.072.236	137.271.604	138.506.305	Beban Pokok Penjualan
Gross Profit	15.936.343	14.113.422	15.189.273	17.898.998	16.136.717	Laba Kotor
Selling, General & Adm Expenses	13.695.126	13.626.463	14.517.206	14.040.898	13.335.959	Beban penjualan, umum, administrasi
Operating Profit	2.241.217	486.959	672.067	3.858.100	2.800.758	Laba Operasional
Percentage to Net Sales	2%	0,30%	0,42%	2,49%	1,81%	Persentase terhadap Penjualan Bersih
Other (Expense)						(Beban)/Pendapatan
Income - Net	(3.481.985)	541.191	(937.998)	(1.291.075)	(1.293.441)	lain-lain - Bersih
Income before						Laba Sebelum Taksiran
Provision for Income Tax	(1.240.768)	1.028.150	(265.931)	2.567.025	1.507.317	Pajak Penghasilan
Provision for Income Tax	43.976	(522.844)	(628.283)	(910.900)	(1.618.295)	Taksiran Pajak Penghasilan
(Loss)/Profit for the year	(1.196.792)	505.306	(894.214)	1.656.125	(110.978)	(Rugi)/Laba tahun berjalan
(Loss)/Earning per share	(0,003)	0,001	(0,002)	0,004	(0,000)	(Rugi)/Laba per saham
Dividend per Share (in IDR)	Note 1	Note 1	Note 1	13,47	-	Dividen per Saham (dalam IDR)
Divident Allocation						Tanggal Persetujuan
Approval Date	Note 1	Note 1	Note 1	17-May-17	-	Pembagian Dividen
Total Number of Share Outstanding (in Million)	410	410	410	410	410	Jumlah Saham yang ada (Dalam Jutaan)

Result of Operation	2019	2018	2017*)	2016*)	2015	Hasil Usaha
	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	
Financial Position						Posisi Keuangan
Current Assets	40.315.802	48.087.436	51.352.260	47.085.526	50.652.255	Aset Lancar
Current Liabilities	66.159.539	69.802.905	67.407.325	54.467.410	62.078.390	Liabilitas Jangka Pendek
Working Capital	(25.843.737)	(21.715.469)	(16.055.065)	(7.381.884)	(11.426.135)	Modal Kerja
Fixed Assets	64.540.436	63.473.170	59.021.052	59.439.828	63.056.983	Aset Tetap
Total Assets	120.360.141	126.016.356	123.765.600	112.840.841	119.315.863	Jumlah Aset
Non-Current Liabilities	1.843.134	1.819.623	2.780.652	2.095.982	1.755.396	Liabilitas Jangka Panjang
Equity	52.357.468	54.393.828	53.577.623	56.277.449	55.482.077	Ekuitas
Percentage of Net (Loss)/Income to						Persentase Laba Bersih terhadap
a. Total Assets	-0,99%	0,40%	-0,72%	1,47%	-0,09%	a. Jumlah Aset
b. Equity	-2,29%	0,93%	-1,67%	2,94%	-0,20%	b. Ekuitas
Percentage of Liabilities to						Persentase Liabilitas terhadap
a. Total Assets	56%	57%	57%	50%	53%	a. Jumlah Aset
b. Equity	130%	132%	131%	101%	115%	b. Ekuitas

Notes:
Dividen allocation should be approved by shareholders, so this will be decided on shareholder meeting.

*) Reclassified

Catatan:
Persetujuan pembagian dividen harus disetujui oleh pemegang saham, oleh karenanya akan diputuskan dalam Rapat Umum Pemegang Saham

*) Direklasifikasi

FINANCIAL HIGHLIGHTS

IKHTISAR KINERJA KEUANGAN

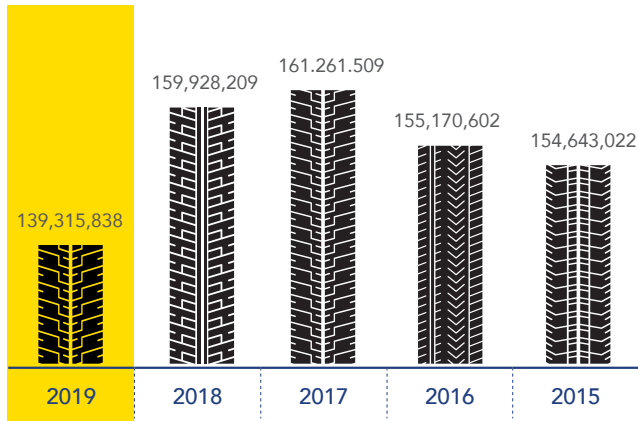
Result of Operation	2019	2018	2017*)	2016*)	2015	Hasil Usaha
	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	
Statements of Comprehensive Income						Laporan Laba Rugi Komprehensif
Net Sales	139.315.838	159.928.209	161.261.509	155.170.602	154.643.022	Penjualan Bersih
Income from Operations	2.241.217	486.959	672.067	3.858.100	2.800.758	Laba Usaha
Depreciation	5.804.775	5.395.444	8.276.344	10.934.373	11.555.756	Depresiasi
EBITDA	8.045.992	5.882.403	8.948.411	14.792.473	14.356.514	EBITDA
Finance costs	2.069.061	1.029.546	659.615	858.248	1.001.974	Biaya Keuangan
(Loss)/Profit for the year	(1.196.792)	505.306	(894.214)	1.656.125	(110.978)	(Rugi)/Laba tahun berjalan
Number of Shares issued ('000 shares)	410.000	410.000	410.000	410.000	410.000	Jumlah Saham Beredar ('000 lembar)
Earning per Share	(0,003)	0,001	(0,002)	0,004	(0,000)	(Rugi)/Laba per Saham Dasar
Statements of Financial Position						Laporan Posisi Keuangan
Current Assets	40.315.802	48.087.436	51.352.260	47.085.526	50.652.255	Aset Lancar
Fixed Assets	64.540.436	63.473.170	59.021.052	59.439.828	63.056.983	Aset Tetap
Total Assets	120.360.141	126.016.356	123.765.600	112.840.841	119.315.863	Total Aset
Current Liabilities	66.159.539	69.802.905	67.407.325	54.467.410	62.078.390	Liabilitas Jangka Pendek
Non-Current Liabilities	1.843.134	1.819.623	2.780.652	2.095.982	1.755.396	Liabilitas Jangka Panjang
Total Liabilities	68.002.673	71.622.528	70.187.977	56.563.392	63.833.786	Total Liabilitas
Loan	21.023.998	11.937.000	5.180.000	5.328.000	-	Pinjaman
Equity	52.357.468	54.393.828	53.577.623	56.277.449	55.482.077	Ekuitas
Working Capital	(25.843.737)	(21.715.469)	(16.055.065)	(7.381.884)	(11.426.135)	Modal Kerja
Statements of Cash Flows						Laporan Arus Kas
Net Cash Flows (used in)/ provided from Operating Activities	(2.303.996)	(2.561.495)	16.476.806	6.251.943	11.119.262	Arus Kas Bersih (digunakan untuk)/ diperoleh dari Aktivitas Operasi
Net Cash Flows used in Investment Activities	(8.140.970)	(10.127.872)	(8.761.738)	(8.501.579)	(8.691.916)	Arus Kas Bersih digunakan untuk Aktivitas Investasi
Net Cash Flows provided from/(used in) Financing Activities	6.316.037	6.383.186	(1.251.116)	4.507.057	(1.953.795)	Arus Kas Bersih diperoleh dari / (digunakan untuk) Aktivitas Pendanaan

Result of Operation	2019	2018	2017*)	2016*)	2015	Hasil Usaha
	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	
Financial Ratios						Rasio Keuangan
Gross Profit Margin	11,4%	9%	9%	12%	10%	Margin Laba Kotor
Operating Profit Margin	1,6%	0%	0%	2%	2%	Margin Laba Operasi
Net (Loss)/Profit Margin	-0,9%	0%	-1%	1%	0%	Margin (Rugi)/Laba Bersih
EBITDA Margin	5,8%	4%	6%	10%	9%	Margin EBITDA
Current Ratio	60,9%	69%	76%	86%	82%	Rasio Lancar
Total Asset Turnover	115,7%	127%	130%	138%	130%	Perputaran Total Aset
Return on Investment						Imbal Hasil Investasi
Return on Equity	-2,3%	1%	-2%	3%	0%	Imbal Hasil Ekuitas
Debt to Equity	40,2%	22%	10%	9%	0%	Utang/Ekuitas
Debt to Total Asset	17,5%	9%	4%	5%	0%	Utang/Total Aset
Debt to EBITDA	261,3%	203%	58%	36%	0%	Utang/EBITDA
EBITDA to Interest Expense	388,9%	571%	1357%	1724%	1433%	EBITDA/Beban Bunga
Total Liabilities to Equity	129,9%	132%	131%	101%	115%	Total Liabilitas/Ekuitas
Total Liabilities to Assets	56,5%	57%	57%	50%	53%	Total Liabilitas/Aset

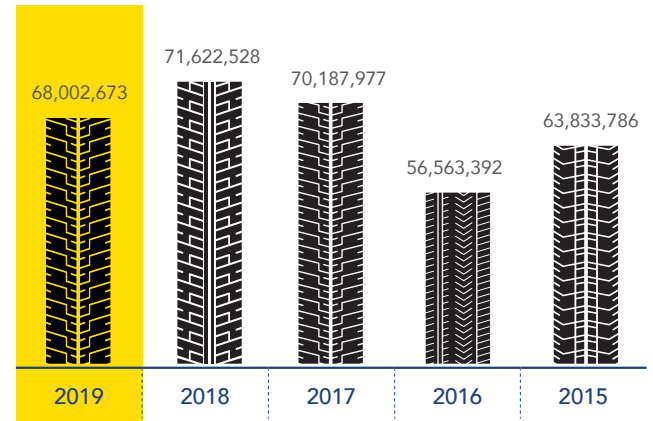
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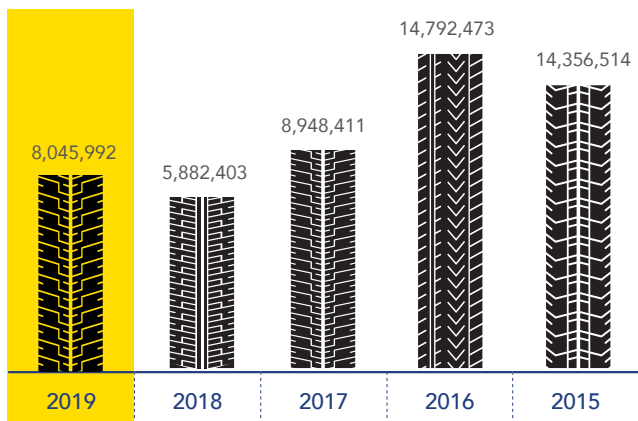
Net Sales (USD)
Penjualan Bersih (USD)



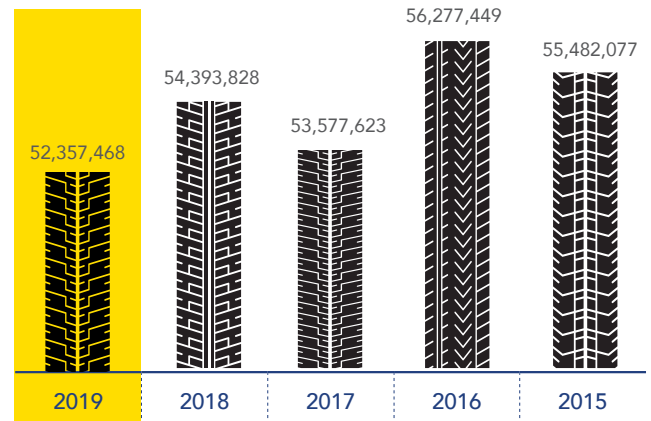
Total Liabilities (USD)
Total Liabilitas (USD)



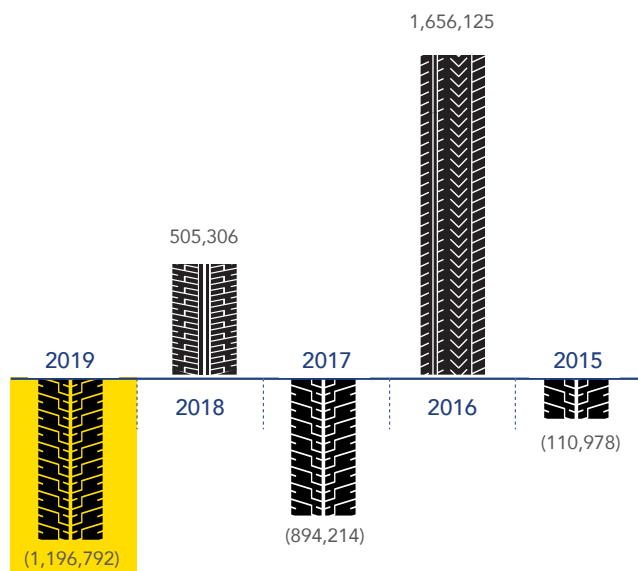
EBITDA (USD)
EBITDA (USD)



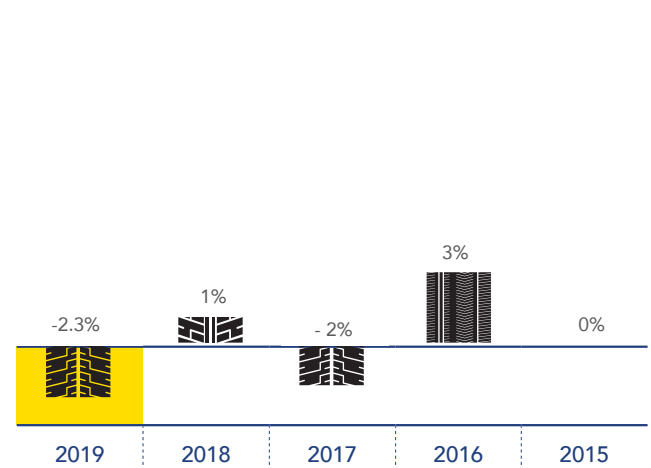
Equity (USD)
Ekuitas (USD)



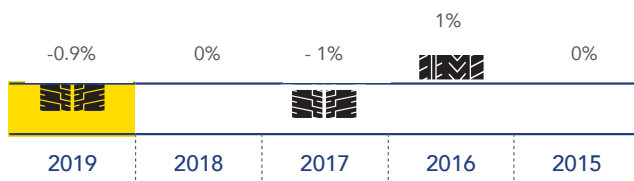
(Loss) Profit for the year (USD)
(Rugi) Laba tahun berjalan (USD)



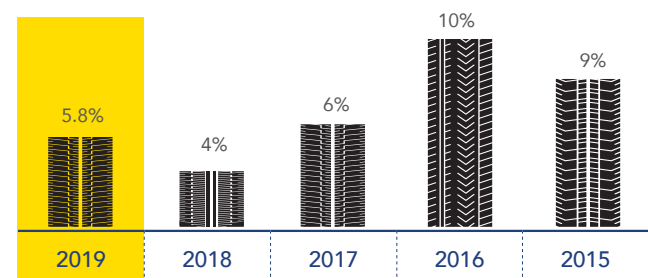
Return on Equity
Imbal Hasil Ekuitas



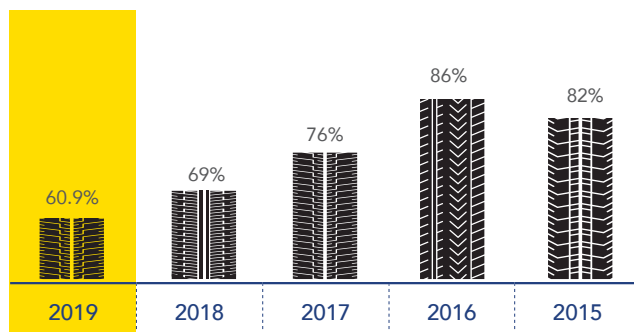
Net (Loss)/Profit Margin
Margin (Rugi)/Laba Bersih



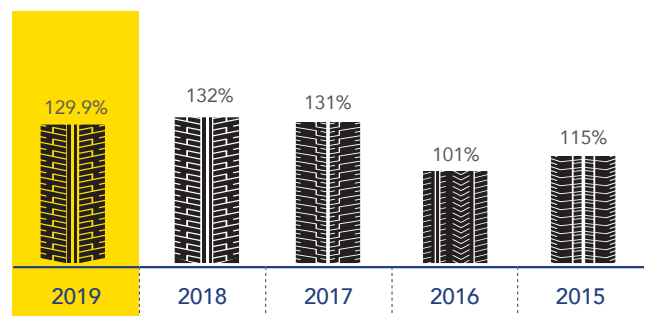
EBITDA Margin
Margin EBITDA



Current Ratio
Rasio Lancar



Total Liabilities to Equity
Total Liabilitas/Ekuitas



Total Liabilities to Assets
Total Liabilitas/Aset

