

# FIVE-YEAR FINANCIAL DATA

## DATA KEUANGAN LIMA TAHUN

Presented based on latest financial statements where the figures presented in the periods are as reported period figure or as comparative figure.

Disajikan sesuai dengan laporan keuangan terakhir dimana figur pada periode-periode tersebut disajikan baik sebagai figur tahun pelaporan ataupun sebagai figur komparatif.

Hasil Usaha	2018	2017*)	2016*)	2015	2014	Result of Operation
	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	
Penjualan Bersih	159,928,209	161,261,509	155,170,602	154,643,022	160,765,072	Net Sales
Persentase Kenaikan	-0.83%	3.93%	0.34%	-3.81%	-12.81%	Percentage Increase
Beban Pokok Penjualan	145,814,787	146,072,236	137,271,604	138,506,305	139,949,249	Cost of sales
Laba Kotor	14,113,422	15,189,273	17,898,998	16,136,717	20,815,823	Gross Profit
Beban penjualan, umum, administrasi	13,626,463	14,517,206	14,040,898	13,335,959	15,276,595	Selling, General & Adm Expenses
Laba Usaha	486,959	672,067	3,858,100	2,800,758	5,539,228	Income from Operations
Persentase terhadap Penjualan Bersih	0.30%	0.42%	2.49%	1.81%	3.45%	Percentage to Net Sales
Pendapatan (Beban) lain-lain - Bersih	541,191	(937,998)	(1,291,075)	(1,293,441)	(784,757)	Other Income (Expense) - Net
Laba Sebelum Taksiran Pajak Penghasilan	1,028,150	(265,931)	2,567,025	1,507,317	4,754,471	Income before Provision for Income Tax
Taksiran Pajak Penghasilan	(522,844)	(628,283)	(910,900)	(1,618,295)	(1,973,899)	Provision for Income Tax
(Rugi)/Laba tahun berjalan	505,306	(894,214)	1,656,125	(110,978)	2,780,572	(Loss)/Profit for the year
Laba per Saham Dasar	0.0012	(0.0022)	0.0040	(0.0003)	0.0678	Net Earning per Share
Dividen per Saham (dalam IDR)	Note 1	N/A	13.47	-	300	Dividend per Share (in IDR)
Tanggal Persetujuan Pembagian Dividen	Note 1	N/A	17-May-17	-	27-May-15	Divident Allocation Approval Date
Jumlah Saham yang ada (Dalam Jutaan)	410	410	410	410	41	Total Number of Share Outstanding (in Million)
Posisi Keuangan						Financial Position
Aset Lancar	48,087,436	51,352,260	47,085,526	50,652,255	62,895,398	Current Assets
Liabilitas Jangka Pendek	69,802,905	67,407,325	54,467,410	62,078,390	66,606,518	Current Liabilities
Modal Kerja	(21,715,469)	(16,055,065)	(7,381,884)	(11,426,135)	(3,711,120)	Working Capital
Aset Tetap	63,473,170	59,021,052	59,439,828	63,056,983	58,068,226	Fixed Assets
Jumlah Aset	126,016,356	123,765,600	112,840,841	119,315,863	125,933,551	Total Assets
Liabilitas Jangka Panjang	1,819,623	2,780,652	2,095,982	1,755,396	2,735,375	Non-Current Liabilities
Ekuitas	54,393,828	53,577,623	56,277,449	55,482,077	56,591,658	Equity
Persentase Laba Bersih terhadap:						Percentage of Net (Loss)/Income to
a. Jumlah Aset	0.40%	-0.72%	1.47%	-0.09%	2.21%	a. Total Assets
b. Ekuitas	0.93%	-1.67%	2.94%	-0.20%	4.91%	b. Equity
Persentase Liabilitas terhadap:						Percentage of Liabilities to
a. Jumlah Aset	57%	57%	50%	53%	55%	a. Total Assets
b. Ekuitas	132%	131%	101%	115%	123%	b. Equity

Catatan 1/ Note 1  
Persetujuan pembagian dividen harus disetujui oleh pemegang saham, oleh karenanya akan diputuskan dalam Rapat Umum Pemegang Saham.  
Divident allocation should be approved by shareholders, so this will be decided on shareholder meeting.

\*) Direklasifikasi/Reclassified

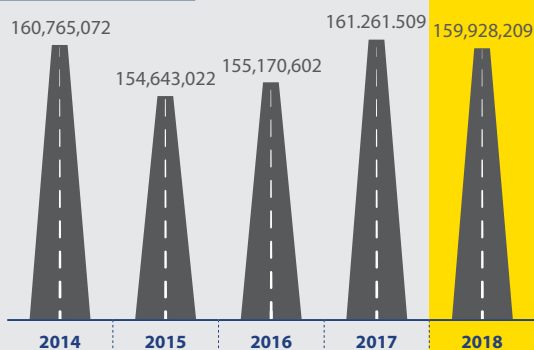
# FINANCIAL HIGHLIGHTS

## IKHTISAR KINERJA KEUANGAN

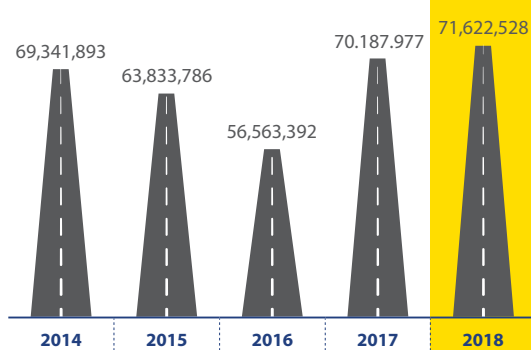
Uraian	2018	2017*)	2016*)	2015	2014	Description
	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	US\$ (Penuh/Full)	
<b>Laporan Laba Rugi Komprehensif</b>						<i>Statements Of Comprehensive Income</i>
Penjualan Bersih	159,928,209	161,261,509	155,170,602	154,643,022	160,765,072	Net Sales
Laba Usaha	486,959	672,067	3,858,100	2,800,758	5,539,228	Income from Operations
Depresiasi	5,395,444	8,276,344	10,934,373	11,555,756	10,934,920	Depreciation
EBITDA	5,882,403	8,948,411	14,792,473	14,356,514	16,474,148	EBITDA
Biaya Keuangan	1,029,546	659,615	858,248	1,001,974	791,639	Finance costs
(Rugi)/Laba tahun berjalan	505,306	(894,214)	1,656,125	(110,978)	2,780,572	(Loss)/Profit for the year
Jumlah Saham Beredar ('000 lembar)	410,000	410,000	410,000	410,000	41,000	Number of Shares issued ('000 shares)
Laba per Saham Dasar	0.0012	(0.0022)	0.0040	(0.0003)	0.0678	Earning per Share
<b>Laporan Posisi Keuangan</b>						<i>Statements of Financial Position</i>
Aset Lancar	48,087,436	51,352,260	47,085,526	50,652,255	62,895,398	Current Assets
Aset Tetap	63,473,170	59,021,052	59,439,828	63,056,983	58,068,226	Fixed Assets
Total Aset	126,016,356	123,765,600	112,840,841	119,315,863	125,933,551	Total Assets
Liabilitas Jangka Pendek	69,802,905	67,407,325	54,467,410	62,078,390	66,606,518	Current Liabilities
Liabilitas Jangka Panjang	1,819,623	2,780,652	2,095,982	1,755,396	2,735,375	Non-Current Liabilities
Total Liabilitas	71,622,528	70,187,977	56,563,392	63,833,786	69,341,893	Total Liabilities
Pinjaman	11,937,000	5,180,000	5,328,000	-	-	Loan
Ekuitas	54,393,828	53,577,623	56,277,449	55,482,077	56,591,658	Equity
Modal Kerja	(21,715,469)	(16,055,065)	(7,381,884)	(11,426,135)	(3,711,120)	Working Capital
<b>Laporan Arus Kas</b>						<i>Statements of Cash Flows</i>
Arus Kas Bersih dari Aktivitas Operasi	(2,561,495)	16,476,806	6,251,943	11,119,262	15,574,051	Net Cash from Operating Activities
Arus Kas Bersih untuk Aktivitas Investasi	(10,127,872)	(8,761,738)	(8,501,579)	(8,691,916)	(11,368,144)	Net Cash used in Investment Activities
Arus Kas Bersih untuk Aktivitas Pendanaan	6,383,186	(1,251,116)	4,507,057	(1,953,795)	(1,827,283)	Net Cash used in Financing Activities
<b>Rasio Keuangan</b>						<i>Financial Ratios</i>
Margin Laba Kotor	9%	9%	12%	10%	13%	Gross Profit Margin
Margin Laba Operasi	0%	0%	2%	2%	3%	Operating Profit Margin
Margin (Rugi)/Laba Bersih	0%	-1%	1%	0%	2%	Net (Loss)/Profit Margin
Margin EBITDA	4%	6%	10%	9%	10%	EBITDA Margin
Rasio Lancar	69%	76%	86%	82%	94%	Current Ratio
Perputaran Total Aset	127%	130%	138%	130%	128%	Total Asset Turnover
Imbal Hasil Ekuitas	1%	-2%	3%	0%	5%	Return on Equity
Utang/Ekuitas	22%	10%	9%	0%	0%	Debt to Equity
Utang/Total Aset	9%	4%	5%	0%	0%	Debt to Total Asset
Utang/EBITDA	203%	58%	36%	0%	0%	Debt to EBITDA
EBITDA/Beban Bunga	571%	1357%	1724%	1433%	2081%	EBITDA to Interest Expense
Total Liabilitas/Ekuitas	132%	131%	101%	115%	123%	Total Liabilities to Equity
Total Liabilitas/Aset	57%	57%	50%	53%	55%	Total Liabilities to Assets

\*) Direklasifikasi/Reclassified

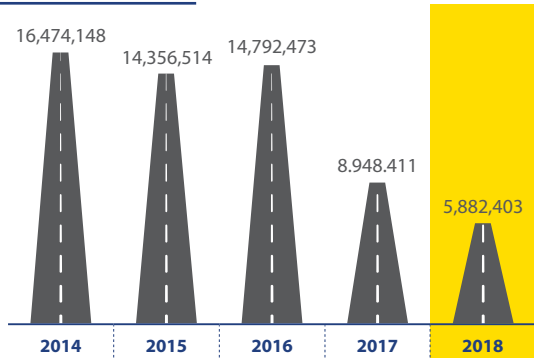
**Net Sales (USD)**  
Penjualan Bersih (USD)



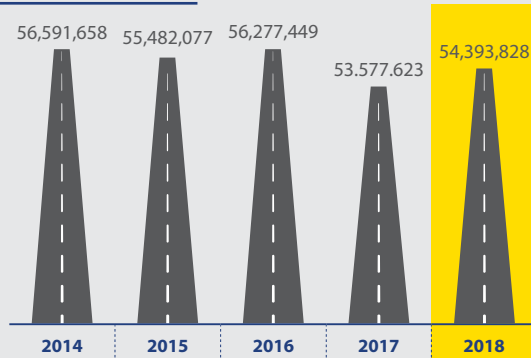
**Total Liabilities (USD)**  
Total Liabilitas (USD)



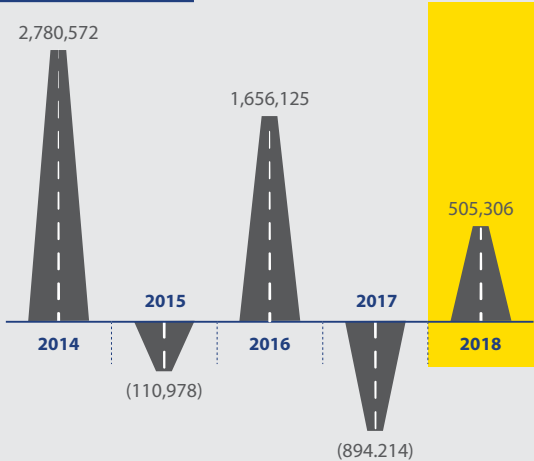
**EBITDA (USD)**  
EBITDA (USD)



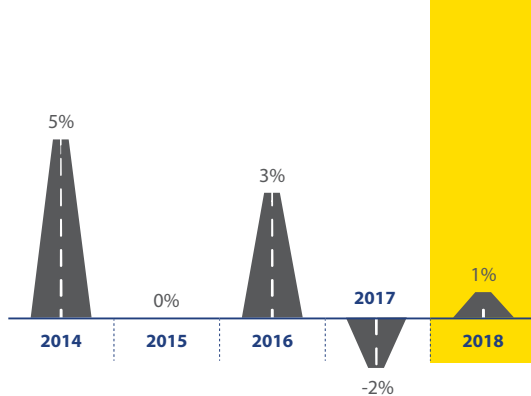
**Equity (USD)**  
Ekuitas (USD)



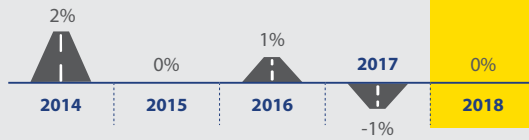
**Profit for the Year (USD)**  
Rugi/Laba tahun berjalan (USD)



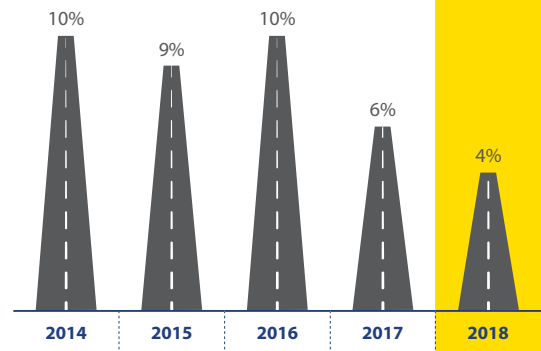
**Return on Equity**  
Imbal Hasil Ekuitas



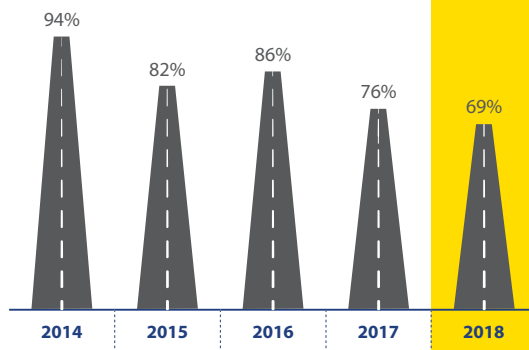
Net (Loss)/Profit Margin  
Margin(Rugi)/Laba Bersih



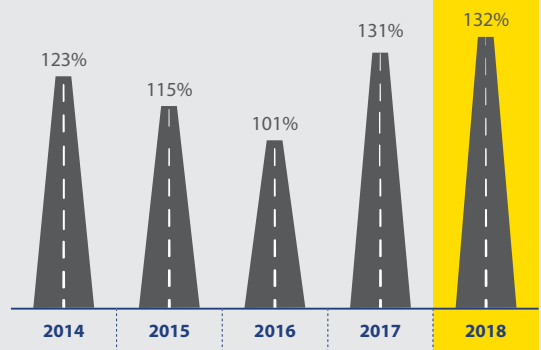
EBITDA Margin  
Margin EBITDA



Current Ratio  
Rasio Lancar



Total Liabilities to Equity  
Total Liabilitas/Ekuitas



Total Liabilities to Assets  
Total Liabilitas/Aset

